

MACRO RESULTS BY SECTOR - WEIGHTED & UNWEIGHTED**MARKET CAP WEIGHTED SCORES**

RANK	HOUSE	TOTAL
1	UBS Warburg	6.46
2	Were	6.28
3	Salomon Smith Barney	5.41
4	Deutsche	5.00
5	CSFB	4.63

UNWEIGHTED SCORES

RANK	HOUSE	TOTAL
1	UBS Warburg	216
2	Were	205
3	Salomon Smith Barney	175
4	CSFB	164
5	Deutsche	158

EAST*Coles*

Economics

Rank	HOUSE	% Sum	Sum	Mean	Count
1	UBS Warburg	60	398	25	16
2	Salomon Smith Barney	57	377	24	16
3	Deutsche	48	319	21	15
4	Goldman Sachs	44	289	48	6
5	Macquarie	36	238	34	7

Economics

Rank	Analyst	Sum	Mean	Count
1	RIDER, Mark - UBS Warburg	403.39	26.89	15
2	BRENNAN, Paul - Salomon Smith Barney	375.06	25.00	15
3	WILSON, Dominic (HK) - Goldman Sachs	288.92	48.15	6
4	HASLEM, Scott - UBS Warburg	224.40	56.10	4
5	COLHOUN, Ivan - Deutsche	187.10	26.73	7

EAST*Coles*

Quantitative Analysis

Rank	HOUSE	% Sum	Sum	Mean	Count
1	Were	68	570	26	22
2	Salomon Smith Barney	53	442	29	15
3	UBS Warburg	49	410	32	13
4	JP Morgan	48	401	25	16
5	CSFB	41	345	31	11

Quantitative Analysis

Rank	Analyst	Sum	Mean	Count
1	GRAY, Andrew - Were	519.47	27.34	19
2	BURT, Nick - JP Morgan	425.18	26.57	16
3	HARMAN, Graeme - Salomon Smith Barney	367.35	26.24	14
4	SHACKLEY, Roy - UBS Warburg	324.70	24.98	13
5	FOSCOLOS, Mike - UBS Warburg	295.39	24.62	12

EAST*Coles*

Strategy

Rank	HOUSE	% Sum	Sum	Mean	Count
1	Were	74	541	24	23
2	Deutsche	68	497	22	23
3	ABN Amro	66	485	23	21
4	UBS Warburg	50	370	25	15
5	JP Morgan	42	305	20	15

Strategy

Rank	Analyst	Sum	Mean	Count
1	HAWKINS, Michael - Were	534.54	23.24	23
2	GOLDSTON-MORRIS, Neale - Deutsche	450.82	20.49	22
3	SIVA, Sakthi - UBS Warburg	368.30	24.55	15
4	MINACK, Gerard - ABN Amro	330.59	18.37	18
5	WARREN, Geoff - JP Morgan	304.65	20.31	15

EAST*Coles*

DATABASE MANAGEMENT

Rank	HOUSE	% Sum	Sum	Mean	Count
1	CSFB	60	183	20	9
2	UBS Warburg	56	171	21	8
3	Were	37	114	19	6
4	Macquarie	37	114	23	5
5	Deutsche	30	93	23	4