

INDUSTRIAL RESULTS BY SECTOR - WEIGHTED & UNWEIGHTED**MARKET CAP WEIGHTED SCORES**

RANK	HOUSE	TOTAL
1	Merrill Lynch	22.23
2	Were	21.88
3	Salomon Smith Barney	21.40
4	JP Morgan	20.09
5	Deutsche	19.78

UNWEIGHTED SCORES

RANK	HOUSE	TOTAL
1	Salomon Smith Barney	670.95
2	Were	605.25
3	UBS Warburg	589.52
4	Merrill Lynch	558.64
5	CSFB	518.05

FIG

Rank	HOUSE	% Sum	Sum	Mean	Count
1	Deutsche	71	683	27	25
2	Merrill Lynch	71	681	25	27
3	JP Morgan	66	638	20	32
4	Were	59	573	22	26
5	Macquarie	46	446	21	21

Banks

Rank	ANALYST	Sum	Mean	Count
1	JOHNSON, Brian - JP Morgan	739.30	23.10	32
2	BROWN, Ross - Deutsche	661.18	26.45	25
3	EMMANUEL, Jeff - Merrill Lynch	600.44	22.24	27
4	CRONIN, Leigh - Were	492.23	21.40	23
5	MACROW, Mike - Salomon Smith Barney	456.91	19.87	23

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Insurance

Rank	ANALYST	Sum	Mean	Count
1	JACKSON, Tony - Macquarie	774.13	32.26	24
2	KEARNAN, Andrew - Merrill Lynch	677.19	28.22	24
3	HELENIUS, Carey - Were	503.81	25.19	20

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Investment & Financial Services

Rank	ANALYST	Sum	Mean	Count
1	HUDSON, Katie - Were	147.17	14.72	10
2	BOOKER, Matthew - Merrill Lynch	111.43	12.38	9
3	WEBSTER, Noel - Deutsche	108.39	21.68	5

TMT

Rank	HOUSE	% Sum	Sum	Mean	Count
1	Salomon Smith Barney	71	621	20	31
2	CSFB	68	596	20	30
3	Were	62	542	18	30
4	JP Morgan	59	516	18	29
5	Deutsche	59	513	21	25

Media

Rank	ANALYST	Sum	Mean	Count
1	DOBRIJEVIC, Peter - Salomon Smith Barney	532.70	26.64	20
2	MANGAN, Mike - Deutsche	522.56	20.90	25
3	COLMAN, George - Salomon Smith Barney	508.06	18.15	29
4	DRUMMOND, Lachlan - CSFB	472.36	18.89	25
5	WILSON, Tony - UBS Warburg	425.98	25.06	17

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Telecommunications

Rank	ANALYST	Sum	Mean	Count
1	CONNELLY, Craig - Were	639.60	22.06	29
2	WILSON, David - JP Morgan	539.53	18.60	29
3	RUSSEL, Patrick - Merrill Lynch	503.37	20.13	25
4	KING, Tim - Salomon Smith Barney	379.84	19.99	19
5	WOOD, Stephen - Deutsche	377.77	19.88	19

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Technology

Rank	ANALYST	Sum	Mean	Count
1	BHUYAN, Raaz - Wilson HTM	313.94	31.39	10
2	ROBERTSON, David - UBS Warburg	264.65	33.08	8
3	PRENDEGAST, Ed - Salomon Smith Barney	209.59	52.40	4

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BASIC INDUSTRIES

Rank	HOUSE	% Sum	Sum	Mean	Count
1	CSFB	80	642	24	27
2	Were	66	530	20	26
3	JP Morgan	58	463	20	23

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Building Materials

Rank	Analyst	Sum	Mean	Count
1	McNEE, Matthew - Were	592.48	26.93	22
2	GALLAGHER, Rohan - CSFB	540.92	24.59	22
3	LEITCH, David - JP Morgan	393.62	21.87	18

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Paper & Packaging

Rank	Analyst	Sum	Mean	Count
1	GALLAGHER, Rohan - CSFB	486.86	28.64	17
2	JOHNSON, Richard - ABN Amro	415.60	37.78	11
3	WILSON, Mark - JP Morgan	360.70	32.79	11

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CONSUMERS

Rank	HOUSE	% Sum	Sum	Mean	Count
1	Salomon Smith Barney	72	629	22	28
2	CSFB	71	618	20	31
3	Merrill Lynch	51	442	19	23

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Beverages

Rank	ANALYST	Sum	Mean	Count
1	BUCKLEY, Tim - Salomon Smith Barney	622.51	23.06	27
2	DRING, Greg - Macquarie	413.39	20.67	20
3	GANDLER, Larry - CSFB	358.73	16.31	22

Food

Rank	Analyst	Sum	Mean	Count
1	GANDLER, Larry - CSFB	607.41	26.41	23
2	COOKE, David - ABN Amro	488.54	37.58	13
3	PRIDHAM, William - UBS Warburg	349.01	34.90	10

Retail

Rank	Analyst	Sum	Mean	Count
1	ROUX, Giselle - Salomon Smith Barney	577.08	26.23	22
2	BATSAKIS, George - Were	552.95	23.04	24
3	GRANT, Kiera - UBS Warburg	492.37	24.62	20

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Developers & Contractors

Rank	HOUSE	% Sum	Sum	Mean	Count
1	Salomon Smith Barney	68	633	35	18
2	Deutsche	64	595	31	19
3	JP Morgan	51	472	26	18

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Developers & Contractors

Rank	Analyst	Sum	Mean	Count
1	GOMEL, Dean - Salomon Smith Barney	607.94	38.00	17
2	NICHOLAS, Andrew - Deutsche	581.87	32.33	18
3	UPTON, Adam - JP Morgan	471.43	26.19	18

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Diversified Industrials

Rank	HOUSE	% Sum	Sum	Mean	Count
1	Salomon Smith Barney	87	479	19	25
2	Macquarie	82	452	20	23
3	Were	59	327	15	22

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Diversified Industrials

Rank	Analyst	Sum	Mean	Count
1	DRING, Greg - Macquarie	479.59	19.98	24
2	BUCKLEY, Tim - Salomon Smith Barney	434.81	18.90	23
3	ERRINGTON, David - Merrill Lynch	309.46	17.19	18

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Emerging Growth

Rank	HOUSE	% Sum	Sum	Mean	Count
1	Salomon Smith Barney	78	595	40	15
2	Macquarie	60	455	25	18
3	CSFB	51	388	30	13

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Emerging Growth

Rank	Analyst	Sum	Mean	Count
1	PRENDEGAST, Ed - Salomon Smith Barney	551.99	46.00	13
2	STAINES, Paul - Macquarie	407.60	27.17	16
3	BHUYAN, Raaz - Wilson HTM	373.51	41.50	9
4	MULCAHY, Julian - Salomon Smith Barney	324.49	32.45	11
5	DALZIEL, Andrew - Wilson HTM	259.61	37.09	7

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Healthcare & Bio-Tech

Rank	HOUSE	% Sum	Sum	Mean	Count
1	UBS Warburg	83	779	28	28
2	Merrill Lynch	70	654	27	24
3	Macquarie	53	494	25	20

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Healthcare & Bio-Tech

Rank	Analyst	Sum	Mean	Count
1	DEAKIN-BELL, John - UBS Warburg	779.02	27.82	28
2	CARMODY, Michael - Merrill Lynch	653.22	27.22	24
3	O'CONNELL, John - Macquarie	488.50	24.43	20

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Infrastructure & Utilities

Rank	HOUSE	% Sum	Sum	Mean	Count
1	Were	91	818	28	29
2	UBS Warburg	66	592	33	18
3	ABN Amro	65	581	31	19

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Infrastructure & Utilities

Rank	Analyst	Sum	Mean	Count
1	ROGERS, Gavin - Were	807.47	28.84	28
2	MORRISON, Michael - ABN Amro	548.31	28.86	19
3	FRASER, David - UBS Warburg	425.20	42.52	10

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Property Trusts

Rank	HOUSE	% Sum	Sum	Mean	Count
1	UBS Warburg	88	811	31	26
2	JP Morgan	73	678	36	19
3	Merrill Lynch	69	634	25	25

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Property Trusts

Rank	Analyst	Sum	Mean	Count
1	SHAKESHEFF, Simon - JP Morgan	762.30	38.12	20
2	STEINERT, Mark - UBS Warburg	748.38	32.54	23
3	WRIGHT, Kim - UBS Warburg	696.57	29.02	24
4	SNUSHALL, Paul - Merrill Lynch	558.18	24.27	23
5	WHEATLEY, Simon - Were	546.50	28.76	19

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Tourism & Leisure

Rank	HOUSE	% Sum	Sum	Mean	Count
1	Salomon Smith Barney	79	625	28	22
2	Merrill Lynch	74	587	29	20
3	UBS Warburg	46	361	40	9

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Tourism & Leisure

Rank	Analyst	Sum	Mean	Count
1	OWEN, Jenny - Salomon Smith Barney	608.91	27.68	22
2	FACEY, Paul - Merrill Lynch	552.17	27.61	20
3	ABOUD, Anthony - UBS Warburg	360.17	40.02	9

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Transport

Rank	House	% Sum	Sum	Mean	Count
1	Salomon Smith Barney	74	690	28	25
2	CSFB	71	658	24	27
3	Macquarie	63	592	26	23

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Transport

Rank	Analyst	Sum	Mean	Count
1	WARD, Greg - CSFB	850.24	30.37	28
2	SMITH, Jason - Salomon Smith Barney	787.87	31.51	25
3	HUDSON, Katie - Were	744.46	32.37	23